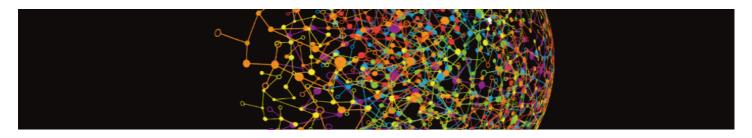
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Managing suppliers and preventing a supply chain disruption

Third party credit risk

The unprecedented rise of COVID-19 and subsequent government measures are triggering immediate pressure on businesses' supply chains across the world. This is caused by various factors:



Reduced demand

Increased unemployment and uncertainty leads to reduced disposable income



Workforce disruption

Closure of non-vital factories and limited office accessibility



Uncertainty

Depth, length and regional dispersion of economic fallout still unknown



Supply chain disruptions

Delays and shortages due to complex and international supply chains



Irregular profits and cash flows

Sporadic buying habits lead to irregular and unpredictable demand planning



Instability in the financial market

Fluctuating share and commodity prices

COVID-19 is placing stress on existing business models in the Middle East market



A downturn expected in the economy



Uncertainty as investors and consumers are unsure on impact and



Heavy impact on firms with complex supply chains (manufacturing, chemicals and luxury products)

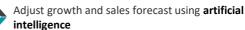


Reduced foreign investment on luxury goods and leisure



Reduced consumption due to closures and travel bans

Flexibility and innovation will help businesses weather the storm





Explore different revenue streams through business model innovation and flexibility



Illuminate end to end supply chains in order to gain visibility over critical corporate suppliers



Use technology to harness operational and public data to provide **risk intelligence**

Where a key supplier is at risk of failure ...



- Deploy turnaround expertise to deliver rapid cash and EBITDA benefits for the supplier to stabilise the situation
- Whether customers, suppliers or strategic partners, quickly assess financial viability issues, identify a preferred action plan and support
 effective engagement with stakeholders to minimise disruption across your supply chain
- · Solutions may range from working capital expertise, to on-site restructuring support, to fast track M&A, to secure continuity of supply

Your local contacts

UAE

David Stark
Partner
+971 50 658 4057
dastark@deloitte.com
Sam Surrey

+971 50 657 8665 ssurrey@deloitte.com Neil Hargreaves Partner +971 50 650 6214 nehargreaves@deloitte.com

Rana Shashaa

Partner +971 56 661 3444 rshashaa@deloitte.com **KSA**

Azhar Hussain
Partner
+966 56 234 5755
azhussain@deloitte.com
Karim Labban
Director
+966 53 121 6730
klabban@deloitte.com

Qatar Laky Chhina

Partner +974 6608 5166 <u>Ichhina@deloitte.com</u> Joseph Gordon Director +974 6680 2103

josgordon@deloitte.com

Oman and Bahrain

Milhan Baig Director +973 32254051 +968 9436 3943 milbaig@deloitte.com Kuwait

Mohammad Araj Director +966 53 182 0020 +965 9932 2545 moaraj@deloitte.com

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